



**UNIVERSITY OF NATIONAL AND WORLD ECONOMY
REAL ESTATE PROPERTY DEPARTMENT
FIABCI INTERNATIONAL**

**8-TH INTERNATIONAL SCIENTIFIC AND PRACTICAL
CONFERENCE**

REAL ESTATE PROPERTY & BUSINESS

Under the patronage of the Rector of UNWE Prof. Dr. Dimitar Dimitrov

PROGRAM

**13 May /Friday/ 2022, Big Conference Hall in UNWE and online in MS Teams –
starts 10:00**

09:30 - 10:00 – Registration of conference participants

10:00 - 11:15 – Opening session. Greetings

11:30 - 12:30 – Plenary session

12:30 - 13:00 – Lunch break

13:00 - 15:00 – Second session

15:00 - 15:15 – Coffee break

15:15 - 16:00 – Discussion of the scientific papers. Closing session



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10:00 – 11:15 – OPENING SESSION. GREETINGS

Moderator – Assoc. Prof. Dr. Dragomir Stefanov

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| Assoc. Prof. Dr. Georgi Zabunov | – Head of Real Estate Property Department |
| Prof. Dr. Miroslava Rakovska | – Vice-Rector for Educational Activity |
| Mr. Jordi Ribo | – FIABCI WORLD President 2021-2022 |
| Assoc. Prof. Dr. Bozhidar Chaparov | – Vice-Rector in University of Economics-Varna |
| Prof. Dr. Yordanka Yovkova | – First Head of Real Estate Property Department |
| Mr. Ivan Velkov | – BGFMA Chairman and FIABCI BULGARIA President |
| Assoc. Prof. Dr. Dimitar Blagoev | – Dean of Business Faculty |
| Assoc. Prof. Dr. Todor Raychev | – Head of Business, Investment and Real Estate
Department in University of Economics-Varna |
| Mrs. Izabela Klisarska | – YAVLENA CEO |
| Mr. Savvas Kesanolou | – GREBUL INVEST General Manager and Owner |
| Mr. Georgi Yankov | – PRIMO PLUS REAL ESTATE General Manager and
Co-owner |
| Dr. Konstantin Bobchev | – General Manager and Owner of SMART
CONSULTANTS Investment and Construction
Company |



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11:30 – 12:30 – PLENARY SESSION

Moderator – Assoc. Prof. Dr. Dragomir Stefanov

- 1. Assoc. Prof. Dr. Georgi Zabunov**
University of National and World Economy
Real estate property and economic efficiency
- 2. Assoc. Prof. Dr. Dimitar Blagoev**
University of National and World Economy
Development of real estate property companies through innovation-based business incubators

12:30 – 13:00 – LUNCH BREAK

13:00 – 15:00 – SECOND SESSION

Moderator – Chief Assist. Dr. Yana Stoencheva

- 1. PhD student Saad Alansari, Assoc. Prof. Dr. Lyudmila Mihaylova, Assoc. Prof. Dr. Emil Papazov**
University of National and World Economy, “Angel Kanchev” University of Ruse
Housing support as a form of investing in human capital in Kuwait
- 2. Assoc. Prof. Dr. Irina Danailova**
University of National and World Economy
Current trends in the human resources management and development and their impact on the real estate business
- 3. Assoc. Prof. Dr. Maia Natchkova**
University of National and World Economy
Specific features of accounting of the acquisition of fixed tangible assets through construction
- 4. Assoc. Prof. Dr. Nikolay Vankov, PhD student Ivo Mihaylov**
University of National and World Economy
Implementation of social sales through the professional network LinkedIn



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- 5. Assoc. Prof. Dr. Rositsa Ivanova**
University of National and World Economy
Analysis of the efficiency of leading enterprises in the construction and real estate sector
- 6. Assoc. Prof. Dr. Bozhidar Chaparov, Chief Assist. Dr. Tsvetomir Manolov**
University of Economics-Varna
The right to build - legal and tax aspects
- 7. Assoc. Prof. Dr. Stoyan Kirov**
University of Economics-Varna
Relational improvements in construction insurance
- 8. Assoc. Prof. Dr. Hristo Mavrov**
University of Economics-Varna
Covid-19 pandemic and residential price dynamics - macroeconomic aspects
- 9. Chief Assist. Dr. Aglika Kaneva**
University of National and World Economy
Trends in the residential market in Bulgaria
- 10. Chief Assist. Dr. Georgi Ranchev**
University of National and World Economy
Taxation of expenses related to the use of real estate
- 11. Chief Assist. Dr. Deyan Dunavski**
University of National and World Economy
Legal status of the sea coast in Bulgaria
- 12. Chief Assist. Dr. Kaloyan Dimitrov**
University of National and World Economy
Attracting and retaining young talents in real estate companies



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13. Chief Assist. Dr. Nikolinka Ignatova

University of National and World Economy
Influence of Covid-19 on real estate trade

14. Chief Assist. Dr. Stefka Masaldzhiyska

University of National and World Economy
Training of employees in real estate agencies

15. Dr. Kristiyan Valchev

Ruse Municipality
Social housing in Bulgaria - the need for a clear strategic vision

16. Dr. Hristina Georgieva

“Hristina Georgieva” Sole proprietorship law firm
On some issues of the Condominium Ownership Management Act (COMA) and the applicability of Art. 2 of COMA

17. PhD student Ognyan Ganey

University of National and World Economy
Estimation of the economic indicators of the construction enterprises in Bulgaria for the 2015-2020 period

18. PhD student Petar Ivanov

Bulgarian National Bank
Assessing the likelihood of a housing bubble formation in Bulgaria almost two years after the start of the Covid-19 pandemic

15:00 – 15:15 – COFFEE BREAK

15:15 – 16:00 – DISCUSSION OF THE SCIENTIFIC PAPERS. CLOSING SESSION